

THE CREDIT TIMES



December 2014

A Publication of The Commercial Collection Corp. of NY, Inc.

Season's Greetings from our President



Joseph Grieco
President

As the newly elected President of Commercial Collection Corp., I'm glad to have the opportunity to extend my sincere Holiday Wishes to all our loyal readers.

Over the last 29 years, I've witnessed our company go through many ups and downs. When things were good...we cheered. When the economy changed, so did our business. Yes, we struggled but we were determined to keep going not only for ourselves but for all our clients that depend on us. 2014 has proven to be an "UP" year. Now we begin working on how to make 2015 even better!

As President of CCC, my goal comes from our Company Vision to continue to grow as the premier provider of collection services throughout the nation. Our growth this year has enabled us to hire more staff and purchase new systems to help meet the wants and needs of our clients as well as enhance our customer service. I will concentrate on making sure we are providing our clients with the best customer service possible.

During this holiday season, my thoughts turn gratefully to those who have made our progress possible...Thank You.

The Management, Staff and I send our Best Wishes for the holidays and a Very Happy and Healthy New Year!

*Joseph Grieco
President
The Commercial Collection Corp. of NY, Inc.*



The Leukemia & Lymphoma Society's Light The Night Walk funds treatments that save lives. Friends, families and co-workers form fundraising teams, and millions of consumers help by donating at retail outlets. These efforts culminate in inspirational, memorable evening walks in over two hundred communities each fall across North America.

Commercial Collection of NY is proud to help support this cause by participating in the Light The Night Walk each year.



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Management Team

Robert Ingold
Chief Executive Officer

Joseph Grieco
President

Judith Mattioli
Sr. Vice President

Patricia Stelter
VP/Controller

John Chotkowski
Vice President

Susan Landel
VP of Collections

Darlene Evans
VP of Operations

Bryan Rafferty
VP of Sales

Frank Vecchio
VP of Legal

Valerie Ingold
VP of Outsourcing



GETPAID program

For many of our clients, CCC of NY's Outsourcing department is granted the trust and responsibility to interface with their A/R software systems. This allows us to pull documents, enter notes and resolve disputes when making calls in our 1st party call programs.

Most recently we have had the pleasure of working within Sunguard's AvantGuard GETPAID program. CCC of NY's ability to interface within this system through our client's portal provides our clients with a seamless 1st party program. It enhances the ability to perform in multiple systems of data to review collection risk; and gives us the ability to very easily build work queues and send invoices in order to collect much quicker.

GETPAID offers many options including but not limited to: credit risk analysis, credit scoring, collection management, dispute resolution and cash application processing. The ease in which CCC of NY is able to build lists in GETPAID and then manage and record results directly in the database frees up the client and their staff to focus on more important tasks. **Our interfacing within our clients GETPAID software has allowed us to improve the efficiency and effectiveness of the credit and collections process which has increased the client's bottom line results.** Through improved productivity, we are able to save the client money by eliminating the need to hire additional staff and allowing CCC of NY to manage the workflow while focusing on customer credit issues that have to be addressed immediately.

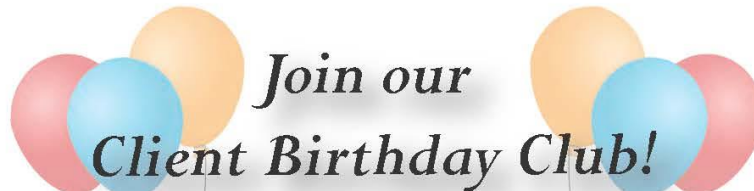
If you're using GETPAID software and are in need of added A/R help, CCC of NY offers customized programs with the experience to get the job done.

For more information, please contact our VP of Outsourcing Services, Valerie Ingold, at vingold@commercialcollection.com or call 800-873-5212 ext. 210.



Believe It or Not

The enclosed **SPECIAL HOLIDAY PLACEMENT FORM** gives you **12%** off our commission (not rate).
Our way of saying Thank You for using Commercial Collection Corp. of NY



Send an E-mail to Alicia Poole at apoole@commercialcollection.com to become a member and watch for your gift from CCC on your birthday!



For more information on any of CCC's services...

3rd Party Collections
1st Party Collections
Mechanic's Liens
UCC Filings
Credit Reports

Please contact Bryan Rafferty at 1-800-873-5212 or E-mail brafferty@commercialcollection.com



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